



# BACK BY POPULAR DEMAND!!!

## MARY MORRONGIELLO'S

# GOING ROGUE WITH REHAB!

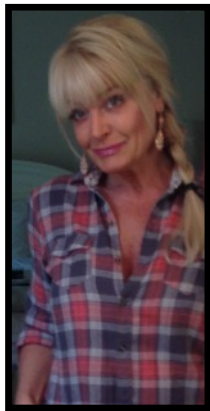
## FULL WEEKEND

### SAT & SUN APRIL 8<sup>TH</sup> & 9<sup>TH</sup>, 2017

**WHERE: Best Wesern Corte Madera Inn, 56 Madera Blvd, Corte Madera, CA 94925 # 415-924-1502 for Hotel Direct**  
**If you need lodging mention BAWB for Special \$179.00 Room Rate (which includes breakfast)**

**8:00 AM TO 5:00 PM Saturday & Sunday (Saturday Registration begins at 7:00 am)**

Finding, fixing, flipping then forgetting that's the fundamental information anybody needs to succeed as a flipper. Mary has flipped over 160 houses/condos in northern California since 1998. She has had great success and enormous failures but from each DEAL she has learned the down and dirty secrets that the TV shows don't tell you and the real estate gurus don't want you to know. Mary works in the trenches every day and is bold, honest and forthcoming about every aspect;



**SUNDAY WILL HAVE A 1 HOUR QUESTION AND ANSWER SESSION AT END OF DAY AND MARY WILL STAY BEHIND AFTER CLASS IS OVER TO BUY THE FIRST ROUND IN THE BAR AND TAKE ONE ON ONE TIME WITH ANY STUDENT.**

**Discounted PRE-Registration Tuition Ends at Midnight on Monday April 3rd, 2017**

**TUITION COST- Pre-registered BAWB Member \$299 per person\***

**- Pre-registered NON-member \$350 per person\***

**- Cost per person AFTER PRE-REGISTRATION PERIOD ENDS \$400\***

**TO REGISTER- Go to the following link; <https://goingroguewithrehab.eventbrite.com>**

**\*(There is an additional small EVENT BRIGHT registration fee)**

#### FINDING

**3 TOP METHODS SHE USES TO FIND HER DEALS**

- How to determine what to offer
- How to present the offer so you BUY IT!

#### FIXING

- How much will the Renovation cost
- What needs to be done to create the most value
- Plans/Permitting/Inspections (Time & Cost SAVINGS SECRETS)
- Should you hire a contractor or act as your own GC
- Finding RELIABLE CONTRACTORS/ how to evaluate their bids/managing a crew



#### FLIPPING

- Prepare properly for re-sale
- How to choose the listing agent
- How to control the agent's efforts
- How to determine pricing (you do this, not the agent)
- STAGING METHODS AND SECRETS
- Dealing with buyer inspection reports
- Holding on to the first escrow until you close
- Knowing when to reduce your price/knowing when to let a buyer walk

#### FORGETTING

- What lessons to take with you on every flip
- How to avoid any further contact with buyer/buyer's agent
- How to get referrals from the neighbors

