



*An Exciting Opportunity Coming Your Way!*  
**Robyn Thompson, the “Queen of Rehab”**

**Finding, fixing & flipping the right properties in today’s market.**

**Learn How to Put \$20,000 Cash In The Bank Each Month.**

Robyn has shared her knowledge with thousands of students across our nation and is now coming to Northern California to explain her perfected system and how it will work for you. This is not a “blue sky” program, but a real world program where each and every one of you can place, as she does, Ca\$h In The Bank. Robyn has rehabbed over 260 properties in her 11 years of investing.

**Here’s a sample of what she will instruct you on:**

- Her Buying Machine & How She Created It
- Where to Find Properties to Retail
- Ten Criteria to Ensure High Profit Deals
- The Rehab Process
  - Locating the Best Contractors to Get the Job Done
  - Prescreening Contractors
  - Writing an Iron Clad Contract to Gain Control
- Four Strategies to Funding Deals When You Have No Money
- Selling Houses in a Down Market
  - The Most Critical “WOW” Factors to Sell the Home
  - Marketing to Attract “A” Credit Buyers
  - Prescreening Buyers in 4 Minutes to Ensure They Can Actually Buy
  - Request for Credit Review
- Handling Marketing Response
- Qualifying Buyers
  - Income/Debt Calculations
  - Other Income Factors
  - Credit Score Guidelines
  - Finding Down Payment Funds
- Conventional Financing vs. Government Financing vs. Other Financing
  - “A” Credit Guidelines
  - Where to Obtain Credit References
  - Creative Options When a Buyer Just Can’t Afford a House
- Lots of Real Life Examples and Practice Problems
- Streamline the Mortgage Process
  - Application to Closing Timeline
  - Missing Items List
  - Building Your Team

**As you can see, this will be a knowledge-packed day full of excitement and education.**

**We look forward to seeing you at this great event.**

**DON’T WAIT – REGISTER TODAY!**

## Location & Lodging

### South San Francisco Conference Center

255 S. Airport Boulevard  
So. San Francisco, CA 94080  
650-877-8787

*Workshop is convenient to SFO airport with lodging listed below right next door. (Be sure to mention BAWB Robyn Thompson 2/21/09 workshop event).*

### Holiday Inn SFO Airport North

275 S. Airport Blvd, SSF, CA 94080  
Call for BAWB corporate rate: (650) 873-3550

### Good Nite Inn (an Economy Inn)

245 S. Airport Blvd., SSF, CA 94080  
(650) 589-7200 • \$65/night single

## Date & Time

**Saturday, Feb. 21, 2009**

Registration is at 7:30am

Workshop starts 8:30am and runs until approximately 5:00pm

## Seminar Pricing

BAWB Members (pre-registered) ..... **\$79.00**  
Non-BAWB Members (pre-registered) **\$99.00**  
All Others (including at-the-door) ..... **\$129.00**  
*(on a space-available basis ONLY – no exceptions)*

**Note:** *If pre-registered, there will be no refunds provided without a cancellation notice given one week prior to the workshop date.*

## Registration

To register, simply use the attached registration coupon and submit via mail or fax. If you would like further information on the seminar, please visit the BAWB, “Bay Area Wealth Builders Association,” online at: [www.BAWB.info](http://www.BAWB.info).

**Please Note:** *Seminar seating is limited and available on a first-come, first-served basis. Register early to guarantee your seat. Fee covers seminar only. Students are responsible for their own meals, travel, and lodging.*