

Workshop Location

Clarion Hotel SFO

401 E. Millbrae Ave.
Millbrae, CA 94030
Phone 650-692-6363

Ask for the special room rate of \$89.00
for this BAWB workshop event

Date & Time

Two Full Days

Sat. & Sun. 9/23 & 9/24, 2006

Registration is at 8:00am
Workshop Class starts 8:30am
and runs until 5:00pm each day

Seminar Pricing

Existing BAWB Members or Jeff & Scott's
newsletter subscribers

(pre-registered only) **\$199.00**

Non-members (pre-registered) **\$219.00**

All Others (including at-the-door) **\$249.00**

**Register early for FREE Pre-registration
Bonus to be given out at workshop**

Registration

To register, simply use the attached registration
coupon and submit via mail or fax. If you would
like further information on the seminar, please
visit the BAWB, "Bay Area Wealth Builders
Association," online at: www.BAWB.info.

Please Note: Workshop seating is extremely limited and
available on a first-come, first-served basis. Register early
to guarantee your seat & FREE bonus. Fee covers two-day
workshop and extensive classroom workbooks to be handed
out at the workshop. Students are responsible for their own
meals, travel, and lodging.

Scott on Mastering Short Sales:

These are interesting times we live in. Interest rates are hovering around a 40 year low. The Economy is funky to say the least. Foreclosures are at an all time high – doubling and tripling in many parts of the country. People have lost incomes. Retirement accounts have been decimated. Many of yesterday's paper Millionaires are in the survival mode, not knowing how to replace their lost incomes or inflated fortunes. Are these good times or bad times? I guess it just depends on your perspective. One thing is for sure... opportunity abounds for those who know how to access it. But, you need to have the right tools. Understanding and using the Short Sale technique is just that... an additional tool that will help you access more opportunities.

There are a lot of properties in Foreclosure today. And... there'll be even more tomorrow. The problem is... not all of these Foreclosures are good deals. In fact, you may have to look at hundreds of Foreclosures before you find one that makes financial sense to own.

In some parts of the country, Lenders are selling properties at Foreclosure sales for less than their outstanding Mortgage balances in an effort to ward off bulging inventories. But, you may face stiff competition and unusually high cash-in-hand requirements to access these opportunities.

Is it possible to take advantage of these same price reductions before the properties are sold on the steps of the Court-house? Is it possible to lessen the threat of competition and buy yourself more time to raise the capital necessary to access these opportunities? Plan on being with us to find out how.

In Jeff's **Lazy Money** workshop you will:

- ✓ Learn how to eliminate an investor's biggest obstacle – *where* to get the money
- ✓ Discover how to personally make at least \$10,000 more on each house you buy
- ✓ Receive a comprehensive 90-page manual complete with all the forms needed
- ✓ Find out the "dirty little money secrets" banks don't want you to know
- ✓ Receive all the paperwork necessary to please your private lenders
- ✓ Learn at least 11 private sources eager to lend you money
- ✓ Find out the best and worst places to go for purchase money
- ✓ Learn a step-by-step process to create your private money machine
- ✓ Discover how to find the absolute cheapest money for your investment deals
- ✓ Find out how to borrow \$150,000 at 5 percent...or less

You also will receive his "Lender's Financial Package" which includes an easy-to-complete financial overview that gives potential lenders all they need to know. It allows you to put your best side in front of your potential lenders.

What some others have said about Scott and this workshop:

"Scott, ...Your attention to the nuts and bolts of Short Sales is truly a contribution to all of us that are constantly searching for better wealth building tools."

— Lyle Wall
Fort Collins, CO

"As a Broker/Buyer in a 'hot market' in southern California, I found the Short Sale Workshop as a safe and proven way of acquiring deals I would have previously left as unworkable."

This affords new avenues of working with Realtors, FSBO's, Sellers and other Investors stuck with no way out. Astute Buyers simply cannot afford to be without Scott's Short Sale techniques."

— Ron Burton
California Investor

"I landed my all-time best deal using the information I gained from Scott's Short Sale course. This 3/2 house has been vacant for six years. No one could

figure out how to buy it. I almost gave up on it, but I love a good mystery. An attorney-friend told me "you'll never get good title...you're wasting your time." After I took the course, I dusted the file off and planned my strategy with the mortgage company. It's now mine. I'll make a bundle retailing this house. What a great tool to have in your real estate toolbox. Thanks Scott!"

— Jack Harper
www.121investor.com