

# BRUCE NORRIS WORKSHOP REGISTRATION FORM

Seating is very limited – Register NOW and avoid last-minute disappointment.



Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_ E-mail \_\_\_\_\_

Telephone No. (\_\_\_\_) \_\_\_\_\_ No. of seats you are paying for \_\_\_\_\_

My check or money order for \$ \_\_\_\_\_ (made out to BAWB, LLC) is enclosed as full payment for reserved seats.

Please charge my credit card for amount of purchase.    

Card Number     -     -

Exp. Date   -     MONTH     YEAR Signature \_\_\_\_\_

*Mail-in customers – cut along dotted line and return this coupon with your check, money order, or credit card information.*

## Two Ways to Register



By Fax

**707-939-8476**



By Mail

To: BAWB, LLC  
152 Newcomb  
Sonoma, CA 95476



About your Instructor,

# BRUCE NORRIS

Who is Bruce Norris?

- Founder and President of **The Norris Group**
- Investor
- Writer
- Educator
- Speaker
- Mentor
- Known for being the Master at finding bargain Real Estate deals.

Bruce has shared the wealth of his knowledge and experience with thousands of investors. Through his writings and training materials, Bruce has guided many along the road to financial freedom. He tells his own financial success story in **Food Stamps to Fortune**. In his ground-breaking and thoroughly researched report, **The California Comeback**, Bruce shares his forecast for California Real Estate. It's a must-read for any investor or buyer with an interest in the California market.

**BAWB**  
Bay Area Wealth Builders Association  
is proud to sponsor this  
**Bruce Norris Seminar**

# Reap What You Sow in **18** Short Months

*How you can make a million dollars by maximizing the next 18 months!*

*The superstars of this business will make a million dollars in the next 18 months using little of their own money...*

## *Why Not You?*

*A few shrewd investors will rent/lease properties they originally purchased with their intent to immediately fix up and then sell retail, or wholesale to other investors. Bruce will share the reasons he believes investors will employ this strategy and how you can benefit.*

## Learn from Bruce Norris

- ✓ What the real estate market holds in your area in the next 18 months
- ✓ How to find wholesale deals anywhere/anytime
- ✓ How to buy clean houses at 90% of value and make great money
- ✓ How to attract a millionaire to fund your deals
- ✓ Stop fixing houses in the next 18 months and make more money with less risk
- ✓ Negotiating skills you'll need to sharpen for the upcoming market
- ✓ How to narrow your focus...*then* maximize your results
- ✓ The secrets the superstars know that you don't...(yet)
- ✓ What the next cycle will bring

### Learn from the master of buying houses cheap how to speak to:

- People in Foreclosure
- Real Estate Brokers
- Lenders/Mortgage Bankers
- Ad Calls
- Direct Mail Responses
- Property Managers, Lawyers & Fellow Investors

**NOTE!**

**Only 60 seats available at the Special Early Bird Price... So Don't Wait!**

Bring a friend, partner, or family member and have a legitimate shot at changing your family's life — or just keep doing what you're doing. Whatever works best for you...

## Workshop Location

### Four Points Sheraton

1010 Northgate Dr.  
San Rafael, CA 94903  
415-479-8800 (hotel direct)

**(Note that this is also the  
BAWB regular meeting location)**

## Date & Time

Full Day

**Saturday, October 18th, 2003**

Workshop runs from 8:30am to  
approximately 5:00pm  
Registration will begin at 8:00am

## Workshop Pricing

Early Bird Special ..... **\$197.00 for one**  
(First 60 seats pre-registered) **\$297.00 for two**

Thereafter or at the door ..... **\$397.00**  
(no exceptions)

**Note:** *If pre-registered, there will be no refunds provided without a cancellation notice given one week prior to the workshop event date.*

## Registration

To register, simply use the attached registration coupon and submit via mail or fax. If you would like further information on the seminar, please visit the BAWB, "Bay Area Wealth Builders Association," online at: [www.BAWB.info](http://www.BAWB.info).

**Please Note:** *Seminar seating is limited and available on a first-come, first-served basis. Register early to guarantee your seat. Fee covers seminar only. Students are responsible for their own meals, travel, and lodging.*